

DWH/PBI Fashion **Proxima Solution**



The PowerBI semantic models are mapped onto the Data Warehouse system, used by users to build, analyze, and report in a simple and immediate manner, making use of the metrics and dimensions in which the individual Data Mart is organized. In particular:

- **SKU** (down to the size and color level), aggregate by Brand/Product Line
- Store
- Canale (Online, Brick and mortar, Marketplace, etc.)
- Customer
- Supplier
- Season

The solution allows you to implement a single integrated data collection environment from all available sources, and in any format, in order to feed a centralized, coherent and certified Data Warehouse to support analysis and reporting processes in the main areas Wholesale and Retail.



The main KPIs are pre-calculated, thus making operations within the Business Intelligence system extremely easy. In the context of the **Retail** Data Mart in particular they include:

- Sell Out (Marginality on PMP and/or Wholesale price, Mark Down/Full Price, People Count, Incidence Revenue/Square Meter, Average purchase)
- **Sell In** (Ordered, Delivered, End of Season Surplus)
- Sell Through Calculation
- L4L Analysis
- On-Hand Inventory
- Impact of Exchange Rate (Analysis and Delta based on Budget Rate)
- Customer Analysis (Loyalty, Class Spending, Class Frequency, Customer Age)
- Budget vs Actual and Variance Analysis



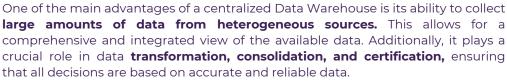
In the context of analysis in the Wholesale sector, aimed at monitoring the sales campaign for the single season in particular, the following are highlighted:

- Sales Campaign Calendar
- Budget by Sales Campaign for Season/Agent/Product Line/Customer
- Analysis of Campaign Progress (Pre-Orders, Orders, Shipments, Invoicing)
- Comparisons with previous and corrisponding (SS25 vs SS24 or FW24, etc)



How we do it: Data Warehouse





The collection and organization of data is divided into the following phases:



Data extraction from any source system

- OMS Retail
- CRM
- F-Commerce Platforms
- Non Structured Data (XML, CSV XLSX)



Data Transformation

- Application of business logic
- Data integrity check
- Validation
- Union and homogenization in data structures and dimensions



Final Load of Data Warehouse

- Population of a single coherent database, certified and available for multiple objectives
- · Segmentation in Data Mart for final analysis and by scope and area of competence



- OMS Retail
- PiattaformeF-
- Dati non strutturati (XML, CSV XLSX)









